



#### **Smart health**



- The developed world has a significant demographic challenge. People are living longer and need more healthcare services. However, the population is aging and the proportion of workers is falling, putting stress on budgets.
- Smart health is the solution. It is **tools** and **services** which use technology to
  efficiently provide better healthcare services to more people at a more
  reasonable cost.



(European Personalised Healthcare Index 2020)

Photo: Sakari Piippo

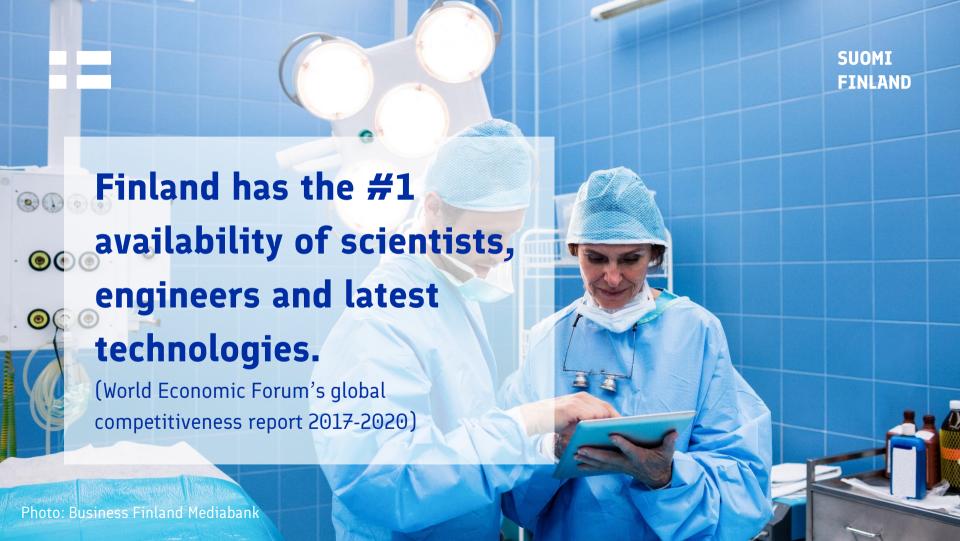


### Finland as a global pioneer of smart health



Finland is a global pioneer in smart health. Finland has an extremely
efficient healthcare system and invests in new solutions that solve
current and future healthcare needs.

- Finnish strengths are diverse, ranging from AI and sensors to mobile communications and new business models.
- An added benefit of smart health solutions is that it typically generates highly skilled jobs.







# THERE ARE 400 HEALTH TECHNOLOGY COMPANIES IN FINLAND

They employ 10,000 professionals and have a revenue of 3 billion euros.

Source: Business Finland



### Cost effective healthcare system



- The healthcare and welfare service sector in Finland includes **19,000** companies, **67,000** workers and **5.5** billion euros in revenue.
- The Health Care Index 2020 ranks the Finnish healthcare system as 10th best in the world. **Good results** with **modest investments** means Finland's system is cost-effective.
- Finns are **very satisfied** with their healthcare system. Surveys from the European Commission and Alma Media over the past two decades have found satisfaction rates around **80-90%**. The EU average is about 71%.



- The Finnish government fully supports
  the development of the smart health
  sector, providing funds, favorable rules,
  advice and encouragement.
  - The Finnish government is investing in centers of excellence, including cancer treatment, drug development, neuroscience and genome research.
- Finland has a corporate tax rate of only
   20%, one of the lowest rates in Europe.





### Easily accessible medical records



- **FinBioBank** connects all six university hospital biobanks and two national biobanks. It is available for public and corporate R&D if the application receives ethical approval.
- **Findata** is the national "one stop shop" for health and social data. It is a single point of contact as a data permit authority and service operator.
- All medical records in Finland are in electronic format and digitally
  accessible, providing real-world data that allows ideas to be turned into
  concrete solutions.





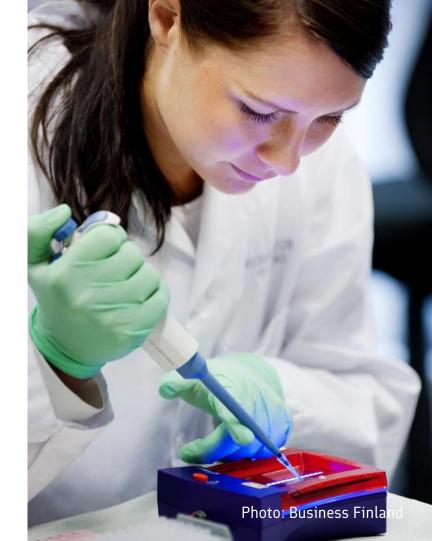
# THERE ARE 260 HEALTH IT COMPANIES IN FINLAND

They have a combined revenue of 5 billion euros.

Source: Business Finland

## Using patient data safely

- A unique Finnish strength is how it safely uses patient data. It has developed an innovative system to meet strict data protection requirements while allowing data to be used for research, statistics and healthcare development.
- The Biobank law enables a faster drug discovery and clinical trails by granting access to data and specimens.





#### International environment



- The Finnish healthcare system is not isolated; it is **international**. Healthcare institutions and companies are eager to work with international partners to jointly develop new smart health solutions.
- Major global healthcare companies have chosen to work in Finland, including Bayer, Santen, Perkin Elmer, GE Healthcare, Philips Healthcare and Thermo Fischer Scientific.
  - For example, Bayer has an R&D and manufacturing unit in Turku. GE Healthcare
    uses Finland as their base for wearable technology development and have
    developed a connected health ecosystem.



